MATCHING CAPITAL WITH OPPORTUNITY



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Keith Hall

Co-Founder

Keith Hall is a Co-Founder, along with Peter McMillan, of Pacific Oak Capital Advisors and Pacific Oak Capital Markets. He is also co-founder of Willowbrook Capital Group, LLC, an asset management company located in Los Angeles. Prior to forming Willowbrook Capital, Keith was a managing director at CS First Boston where he managed distribution strategy and business development for the Principal Transaction Group's real estate securities portfolio. In this capacity, Keith's two primary business unit responsibilities were mezzanine lending and commercial real estate development.

Before joining CS First Boston in 1996, Keith served as a director in the Real Estate Products Group at Nomura Securities. He was responsible for the company's distribution and trading of fixed-income commercial mortgage-backed securities.

Keith spent the 1980's as a senior vice president in the high-yield Department of Drexel Burnham Lambert's Beverly Hills office where he was responsible for the distribution and trading of the group's high-yield real estate securities.

Education

BA Finance and Accounting — California State University, Sacramento

