

MATCHING CAPITAL WITH OPPORTUNITY



Pacific Oak Capital Advisors

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Brian Ragsdale

Executive Vice President — Transaction Management

As Executive Vice President and head of transaction management for Pacific Oak Capital Advisors, Brian is responsible for all acquisition efforts in Strategic Opportunity REIT (SOR). He has more than 22 years experience in originating and negotiating commercial real estate mortgage loans and identifying equity acquisition opportunities.

Prior to joining Pacific Oak Capital Advisors, he was Vice President of mortgage lending and real estate at AIG Global Investment Corporation, where he was responsible for the supervision of the Investment Management Department associated with AIG's \$13 billion, 1,500-square-foot loan portfolio. Previously, Brian was senior vice president of client portfolio management for Trammell Crow Company, and he was vice president of asset and portfolio management for PM Realty Advisors. While at PM Realty, he oversaw a 30-asset, \$450 million portfolio owned by a state employee retirement fund.

Brian graduated from Southern Methodist University in Dallas with a Masters of Business Administration and received his Bachelor of Science degree with honors in Civil Engineering from the University of Arizona. He is the recipient of the Costa School of Real Estate Certificate at Southern Methodist University.

Education

BS Civil Engineering — University of Arizona
MBA — Southern Methodist University



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